

## LICENSING INFORMATION

**Peak Solutions Limited, FSP707011**, holds a licence issued by the Financial Markets Authority to provide financial advice.

## CONTACT DETAILS

**Peak Solutions Limited** trading as **Peak Solutions** is the Financial Advice Provider.

*You can contact us at:*

Phone: 03 3410 247

Email: [daniel@peaksolutions.co.nz](mailto:daniel@peaksolutions.co.nz)

Address: Level 1 / 322 Manchester Street, Christchurch 8013

## NATURE AND SCOPE OF ADVICE

**Peak Solutions Limited** advisers provide advice about:

- Personal insurance (risk), including health insurance
- Investments
- Retirement Planning
- KiwiSaver

We provide advice in relation to the following products:

- NZ based Managed Funds & KiwiSaver Provider
- Investment Portfolio Platforms
- Life Insurance
- Trauma Insurance
- Income Protection
- Mortgage Protection
- Total & Permanent Disablement
- Private Medical Insurance

We provide advice in relation to products provided by the following companies:

- AIA
- AMP
- ANZ
- Asteron Life
- Booster
- Fidelity Life
- Fisher Funds
- Nib
- Listed NZ and International Shares
- Direct Bond investments
- NZ and overseas based fund managers
- NZ KiwiSaver Managers

## FEES AND EXPENSES

Every client relationship starts with a no obligation consultation.

**Planning fee – we can charge up to \$2,000+GST for a comprehensive Financial Plan**

We will precisely outline the costs (if any) prior to any work starting. The actual fees charged will depend on the nature and scope of the advice and service that we provide.

Planning fees are payable within 7 days of your adviser providing you your statement of advice. An invoice will be provided at this time with payment details.

### Service and Monitoring Fee's

Peak Solutions Limited when implementing a fully managed portfolio via an Investment Platform may charge monitoring fees based on a percentage charge of your capital under management and reduce on scale. Many of these charges may be tax deductible. Your adviser will guide you on this question.

Managed investment schemes (like KiwiSaver and/or multi-asset class funds) pay a small part of their management fee to licenced financial advisers - who are then responsible for providing the advice.

## CONFLICTS OF INTEREST

**Peak Solutions Limited** has an agreement for services with Ignite (a service company that does not provide financial advice). IGNITE has a preferred investment provider agreement with Fisher Funds Management Limited (**Fisher Funds**) relating to investments placed with Fisher Funds by IGNITE member clients, and a dealership agreement with nib nz Limited (**nib**) relating to insurance cover provided by nib for IGNITE member clients.

Under those agreements, IGNITE receives a fee equal to a small percentage of the investments placed with Fisher Funds and premiums paid to nib. No portion of any such fee is paid to Peak Solutions Limited or its advisers, and we aren't under any obligation to place any particular level of business with either Fisher Funds or nib, but **Peak Solutions Limited** indirectly benefits from those fees through the IGNITE member services they help fund.

We manage the resulting conflict of interest by ensuring our advisers only recommend Fisher Funds investment products or nib insurance products where the adviser is satisfied that those products provide the best outcome for our clients, when compared with any other product we are able to recommend, having regard to the nature and scope of the service agreed with the client.

For life insurance and health insurance, **Peak Solutions Limited** and the financial adviser receive commissions from the insurance companies whose policies we can recommend. If you decide to take out insurance that we recommend, the insurer will pay a commission to **Peak Solutions Limited** and/or the adviser who provides your advice. The amount of the commission is based on the amount of premium associated with your cover; specific commissions will be advised to you when advice is provided.

From time to time, product providers may also reward us for the overall business we provide to them. They may give us tickets to sports events, hampers, or other incentives.

To ensure that our financial advisers prioritise the client's interests above their own and to manage the potential conflicts of interest as disclosed above, all **Peak Solutions Limited** advisers follow an advice process that ensures personalised recommendations are made on the basis of the client's goals and circumstances, as advised by the client. **Peak Solutions Limited** financial advisers complete regular training, including how to manage conflicts of interest. Each adviser has a regular compliance review of their advice process and our compliance programme is reviewed annually by our external compliance adviser.

## DISPUTES AND COMPLAINTS

If you are not satisfied with our financial advice service you can make a complaint by emailing **daniel@pksolutions.co.nz** or by calling **03 3410 247**. You can also write to us at: **P.O Box 1897**, Christchurch

When we receive a complaint, we will consider it using our internal complaints process:

- We will consider your complaint and let you know how we intend to resolve it. We may need to contact you to get further information about your complaint.
- We aim to resolve complaints within 10 working days of receiving them. If we can't, we will contact you within that time to let you know we need more time to consider your complaint.
- We will contact you by phone or email to let you know whether we can resolve your complaint and how we propose to do so.

If we can't resolve your complaint, or you aren't satisfied with the way we propose to do so, you can contact the **Insurance & Financial Services Ombudsman**.

**Insurance & Financial Services Ombudsman** provides a free, independent dispute resolution service that may help investigate or resolve your complaint, if we haven't been able to resolve your complaint to your satisfaction. Freephone: 0800 888 202

Telephone: 04 499 7612

Email: [info@ifso.nz](mailto:info@ifso.nz)

Post: Insurance & Financial Services Ombudsman Scheme

PO Box 10-845 Wellington 6143

NEW ZEALAND

## DUTIES INFORMATION

Peak Solutions Limited and anyone who gives financial advice on our behalf, has duties under the Financial Markets Conduct Act 2013 relating to the way that we give advice. We are required to:

- give priority to your interests by taking all reasonable steps to make sure our advice isn't materially influenced by our own interests (431K)
- exercise care, diligence, and skill in providing you with advice (431L)
- meet standards of competence, knowledge and skill set by the Code of Professional Conduct for Financial Advice Services (these are designed to make sure that we have the expertise needed to provide you with advice) (431I)
- meet standards of ethical behaviour, conduct and client care set by the Code of Professional Conduct for Financial Advice Services (these are designed to make sure we treat you as we should and give you suitable advice).

This is only a summary of the duties that we have. More information is available by contacting us, or by visiting the Financial Markets Authority website at <https://www.fma.govt.nz>.